

Navigator® High Dividend Equity

Author



Maira Thompson
Senior Portfolio Manager

One for the Record Books

After the historic first quarter decline due to COVID-19 fears, the second quarter rebound was the strongest in decades. The S&P 500 Index posted its best quarter since 1998, while the Nasdaq Composite had its strongest showing since 1999. Year to date, S&P 500 dividend growers have outperformed all other dividend categories but have underperformed non-dividend payers. Growth has outperformed value, with a majority of S&P 500 returns concentrated in the FANMAG stocks (Facebook, Amazon, Netflix, Microsoft, Apple & Google). As of June 30th, the FANMAG group returned 25.99% versus the S&P 500 Index at -4.04%, according to Ned Davis Research. Currently, two of the six companies pay a dividend and are held in the portfolio: Microsoft and Apple.

Dividend strategies have lagged partially due to their value bias, as investors have focused on lower-quality, growth and momentum stocks. Longer term, we believe dividend growth will continue to benefit from the low interest rate environment and economic recovery.

Portfolio Performance Statistics Analysis Dates: 2019-12-31 2020-06-30

Portfolio	Holding Period Return*
Dividend Growers & Initiators	-14.2
All Dividend-Paying Stocks	-16.9
Dividend Payers with No Change in Dividends	-29.3
Dividend Cutters & Eliminators	-18.7
Non-Dividend Paying Stocks	-6.8
S&P 500 Geometric Equal-Weighted Total Return	-15.4
*Non-Annualized Return	

Source: Ned Davis Research

Since the start of the pandemic, an estimated 35% of S&P 500 Index companies have suspended 2020 earnings guidance. The suspensions are concentrated in vulnerable market segments such as Retail, Automotive, Leisure and Energy that have experienced the greatest negative impact from COVID-19. Stronger industries such as Technology, Healthcare and Staples continue to demonstrate earnings growth and free cash flow but are secondarily impacted by supply, consumer demand and inventory levels. According to FactSet, only 49 S&P 500 companies have issued second quarter guidance, which is well below the 5-year average of 106 companies. Guidance should return to more normal reporting levels in the next several quarters.

For the S&P 500 large-cap companies, dividends totaled \$119 billion for the quarter, compared to a record \$127 billion issued in the first quarter. The Q2 total was a slight increase from the \$118.7 billion a year earlier. Contrary to the S&P 500 Index, the broader universe of all domestic common stocks experienced its biggest drop since 2009, with the Q2 net change in dividend payouts declining \$42.5 billion from a year earlier, according to S&P Dow Jones Indices. So far, a higher percentage of negative

Source: Ned Davis, Ed Yardeni

Past performance is not indicative of future results.

This is not a recommendation to buy or sell a particular security. Please see attached disclosures.

Navigate
Your Future.
Enjoy the
Journey.



dividend announcements are classified as “suspensions” versus “eliminations.” The High Dividend Equity portfolio negative dividend exposure was an estimated 11% of the portfolio, most of which were sold prior to any dividend announcement. Although the second quarter could be the market low for dividend cuts, if the pandemic persists into 2021, suspensions may turn into eliminations. Longer term data clearly demonstrates the underperformance of dividend cutters and eliminators versus the dividend growers.

In 2020, 115 S&P 500 companies announced dividend increases, although over half of the announcements occurred before the pandemic escalated in March. In the last twelve months, the largest market cap dividend growers have demonstrated consistent earnings power and free cash flow. Large cap dividend growers have been a safe haven, so far outperforming the highest dividend yielders in the last twelve months by 750 basis points. The highest yielders often possess higher debt levels and a lower earnings growth profile.

Last 1 Year(s) Statistics

Strategy	GPA (%)	Sharpe Ratio	Max Draw Down	Downside Deviation (%)	Standard Deviation (%)
Largest Growers	-2.04	-0.11	-26.95	20.39	28.66
S&P 500 Equal-Weighted Total Return Index	-3.24	-0.16	-26.70	20.41	27.26
Highest Yielders	-9.55	-0.28	-35.12	27.75	38.25

Source: Ned Davis Research

According to BlackRock, Inc., dividend reductions in Europe are higher, on a divided-weighted basis; nearly 40% of the STOXX Europe 600 Index has canceled or cut dividends by at least 10% this year versus 8% in the S&P 500 Index. European regulators strongly recommended that compa-

nies change their dividends, especially in the financial sector. The U.S. banking stress test reflected a more measured tone with its results in June. The Federal Reserve voted 4-to-1 to freeze bank buybacks until the end of September and common-stock dividends are capped at an average of the past four quarters' earnings. Banks will also be required to resubmit their capital plans later this year.

The High Dividend Equity portfolio's highest contributing sectors were Technology, Financials and Materials and its lowest contributors were Energy, Industrials and Healthcare. Best individual contributors were Apple, Home Depot, and Eastman Chemical Company while detractors included Chevron Corp, Interpublic Group of Companies, and UDR.

Ticker	Quarter Ending June 30, 2020	Average Weight (%)	Contribution to Return (%)
Top 5 Contributors			
HD	Home Depot, Inc.	2.18	0.71
AAPL	Apple Inc.	1.90	0.69
EMN	Eastman Chemical Company	1.42	0.60
MSFT	Microsoft Corporation	2.20	0.58
MDC	M.D.C. Holdings, Inc.	1.26	0.53

Top 5 Detractors			
CVX	Chevron Corporation	0.78	-0.11
IPG	Interpublic Group of Companies, Inc.	0.05	-0.11
UDR	UDR, Inc.	0.05	-0.07
LHX	L3Harris Technologies Inc	1.43	-0.07
FOXA	Fox Corporation Class A	0.65	-0.06

Source: Factset. For illustrative purposes only. Past performance does not guarantee future results. The holdings identified do not represent all of the securities purchased, sold or recommended for advisory clients. In the chart above, “weight” is the average percentage weight of the holding during the period, and “contribution” is the contribution to overall performance during the period. To obtain the calculation methodology and a list showing every holding's contribution to the overall composite during the period, contact: PortfolioAnalytics@ccmg.com

Past performance is not indicative of future results.

This is not a recommendation to buy or sell a particular security. Please see attached disclosures.



The views expressed are those of the author(s) and do not necessarily reflect the views of Clark Capital Management Group. The opinions referenced are as of the date of publication and are subject to change due to changes in the market or economic conditions and may not necessarily come to pass. There is no guarantee of the future performance of any Clark Capital investments portfolio. Material presented has been derived from sources considered to be reliable, but the accuracy and completeness cannot be guaranteed. Nothing herein should be construed as a solicitation, recommendation or an offer to buy, sell or hold any securities, other investments or to adopt any investment strategy or strategies. For educational use only. This information is not intended to serve as investment advice. This material is not intended to be relied upon as a forecast or research. The investment or strategy discussed may not be suitable for all investors. Investors must make their own decisions based on their specific investment objectives and financial circumstances. Past performance does not guarantee future results.

The S&P 500 measures the performance of the 500 leading companies in leading industries of the U.S. economy, capturing 75% of U.S. equities.

Beta measures volatility, or systematic risk, of an individual stock in comparison to the unsystematic risk of the entire market. In statistical terms, beta represents the slope of the line through a regression of data points from an individual stock's returns against those of the market.

The price-earnings ratio, also known as P/E ratio or P/E, is the ratio of a company's share price to the company's earnings per share.

This document may contain certain information that constitutes forward-looking statements which can be identified by the use of forward-looking terminology such as "may," "expect," "will," "hope," "forecast," "intend," "target," "believe," and/or comparable terminology (or the negative thereof). Forward looking statements cannot be guaranteed. No assurance, representation, or warranty

is made by any person that any of Clark Capital's assumptions, expectations, objectives, and/or goals will be achieved. Nothing contained in this document may be relied upon as a guarantee, promise, assurance, or representation as to the future.

Past performance is not indicative of future results. This material is not financial advice or an offer to sell any product. Not every client's account will have these exact characteristics. The actual characteristics with respect to any particular client account will vary based on a number of factors including but not limited to: (i) the size of the account; (ii) investment restrictions applicable to the account, if any; and (iii) market exigencies at the time of investment.

Clark Capital Management Group, Inc. reserves the right to modify its current investment strategies and techniques based on changing market dynamics or client needs. The information provided in this report should not be considered a recommendation to purchase or sell any particular security, sector or industry. There is no assurance that any securities, sectors or industries discussed herein will be included in an account's portfolio. Asset allocation will vary and the samples shown may not represent an account's entire portfolio and in the aggregate may represent only a small percentage of an account's portfolio holdings. It should not be assumed that any of the securities transactions, holdings or sectors discussed were or will prove to be profitable, or that the investment recommendations or decisions we make in the future will be profitable or will equal the investment performance of the securities discussed herein.

Clark Capital Management Group, Inc. is an investment adviser registered with the U.S. Securities and Exchange Commission. Registration does not imply a certain level of skill or training. More information about Clark Capital's advisory services and fees can be found in its Form ADV which is available upon request. CCM-654